

Walmart de México y Centroamérica Reports August 2017 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, September 6, 2017

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during the month of August 2017, sales amounted to **\$45,368 million pesos**. This figure represents a **6.4%** increase over sales reported in the same month of 2016.

	August			January – August		
	2017 Million MXN	2016 Million MXN	% Growth	2017 Million MXN	2016 Million MXN	% Growth
Mexico	37,295	34,834	7.1	289,297	270,457	7.0
Central America*	8,073	7,793	3.6	68,724	61,506	11.7
Consolidated	45,368	42,627	6.4	358,021	331,963	7.8

* Central America sales growth figures are impacted by variations in exchange rates.

Mexico Sales

During **August 2017**, total sales for Mexico increased **7.1%** over sales reported in August 2016. Comp stores sales during the month, meaning all those units in operation for over a year, posted a **5.5%** increase compared to the same month of 2016.

Considering the **four-week period** from **July 29 to August 25, 2017**, as compared to the four-week period ending August 26, 2016, total sales increased **8.4%** and comp store sales increased **6.9%**

Mexico Sales Growth 2017					
Calendar			Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	6.2	5.3	4	8.6	7.7
February	2.9	2.1	4	7.2	6.4
March	5.8	4.7	5	4.9	3.8
April	11.6	10.2	4	10.8	9.4
May	5.8	4.4	4	7.9	6.6
June	8.6	7.2	5	7.3	5.9
July	7.7	6.2	4	7.9	6.4
August	7.1	5.5	4	8.4	6.9
January – August	7.0	5.7	34	7.8	6.5

During the month of August on a comp store basis, the average ticket increased **6.5%** and the number of transactions decreased **1.0%** as compared to the same month of 2016.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

September 6, 2017



Central America Sales

During August, total sales for Central America, on a constant currency basis, increased **9.4%**, and comp store sales posted an increase of **4.8%**.

Central America Sales Growth 2017

(On a constant currency basis)

	Calendar		Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	6.2	2.6	4	10.7	7.0
February	6.1	2.6	4	9.7	6.0
March	5.2	1.3	5	3.6	0.0
April	16.3	11.6	4	16.4	11.6
May	7.3	3.0	4	9.5	5.0
June	10.4	6.1	5	8.6	4.4
July	9.7	5.0	4	11.4	6.8
August	9.4	4.8	4	10.0	5.3
January - August	8.7	4.5	34	9.7	5.5

Openings

In **August**, we opened 10 units:

Mexico: 4 units

- **2 Bodegas Aurrerá**, one in Tapachula, Chiapas, and one in Acámbaro, Guanajuato
- **2 Bodegas Aurrerá Express**, one in Mexico City, and one in Querétaro, Querétaro

Central America: 6 units

- **1 Bodega**, in Granada, Nicaragua
- **5 Discount Stores**, one in Santa Elena, one in Cantel, and one in Santa Lucía, Guatemala; one in Pococci, and one in Puerto Jiménez, Costa Rica

Community

In August, **Walmart de México Foundation** announced the 50 semifinalists of its "Small Producer" contest launched in May. Vulnerable small farmers and producers from various states in the country submitted 707 proposals, almost twice as many as the ones submitted the year before. After a review to determine if these 50 semifinalists fulfill all guidelines agreed for the contest, they will receive training in mid-September by NGO Enactus Mexico on how to enhance their products, which will be presented to a jury for the final of the contest, on September 29, 2017.

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Company Description

WALMEX is a Retail Sector company whose shares are traded in the Mexican Stock Exchange since 1977. As of **August 31, 2017**, it operated **3,068** units, broken down as follows:

2,307 Mexico	761 Central America
1,776 Bodegas Aurrerá:	513 Discount Stores
494 Bodegas	93 Supermarkets
333 Mi Bodegas	28 Walmarts
949 Bodegas Express	127 Bodegas
266 Walmarts	
161 Sam's Clubs	
94 Superamas	
10 Medimart Pharmacies	

Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR's sponsored program:
Walmex	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	WMMVY

Websites

Investor Relations: www.walmex.mx

Corporate: www.walmartmexico.com

From the different formats:

www.walmart.com.mx

www.superama.com.mx

www.sams.com.mx

Contacts

Investor Relations	Corporate Communication
<p>Pilar de la Garza Fernández del Valle (52-55) 5283 - 0289 Pilar.De@walmart.com</p> <p>Jaime Hernández Gómez (52-55) 4944 - 8849 Jaime.Hernandez@walmart.com</p>	<p>Gabriela Buenrostro Ortega (52-55) 5283 - 0100 ext. 11369 Gabriela.Buenrostro@walmart.com</p>

Note: The information presented in this document is preliminary.

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